### ZULT at DPX5 - Week 51

Customer Delivery Feedback Report (DSP Level)

## Top Performing Drivers for Week 51

Steven Skow :16 great deliveries; 13 customers mentioned 'Delivered with Care'

Sebastian Keith: 15 great deliveries; 15 customers mentioned 'Delivered with Care'

Cassandra Dabney:14 great deliveries; 13 customers mentioned 'Delivered with Care'

### **Key DSP Focus Areas**

Not Delivered to Preferred Location

Mishandled Package

Total Positive Feedback (Delivery was Great)	266	95.00%
Total Negative Feedback (Delivery was not so Great)	14	5.00%
Total Deliveries with Customer Feedback	280	100%

Feedback Detail				
Feedback Category	Total Responses	% of Total		
Respectful of Property	169	20.63%		
Followed Instructions	135	16.48%		
Friendly	0	0.00%		
Went Above and Beyond	134	16.36%		
Delivered with Care	235	28.69%		
Care for Others	125	15.26%		
Mishandled Package	7	0.85%		
Driving Unsafely	0	0.00%		
Driver Unprofessional	4	0.48%		
Not Delivered to Preferred Location	7	0.85%		
Not Wearing Mask	3	0.36%		
Grand Total	819	100%		

#### ZULT at DPX5 - Week 51

Customer Delivery Feedback Report (DA Level) Utilize the Customer Delivery Feedback Report Categories & Definitions' section to train and coach your drivers to deliver a great customer experience

Transporter ID	Driver Name	% Positive Feedback	% Negative Feedback	Delivery was Great	Delivery was not so Great	Total Deliveries with Customer Feedback	Respectful of Property	Followed Instructions	Friendly	Went	Delivered	Care for Others	Mishandled Package	Driving Unsafely	Driver Unprofessional	Not Delivered to Preferred Location	Not Wearing Mask
A2W1970Q1VP71Q	Steven Skow	100%	0%	16	0	16	9	8	0	9	13	7	0	0	0	0	0
A2QLXLRQ9TYBV1	Sebastian Keith	100%	0%	15	0	15	10	8	0	8	15	8	0	0	0	0	0
A287C4O9KPRSEF	Cassandra Dabney	100%	0%	14	0	14	10	9	0	9	13	8	0	0	0	0	0
	Kirsten Wilcox	100%	0%	13	0	13	7	6	0	4	12	6	0	0	0	0	0
A1WQB7OOITTDKZ	Weston Vannoy	100%	0%	10	0	10	8	4	0	4	10	4	0	0	0	0	0
A3VRFA5IV2SZWG	Ubaldo Ramirez	100%	0%	10	0	10	9	7	0	3	9	2	0	0	0	0	0
A2983KAGAVOH5G	Jeremy Fox	100%	0%	9	0	9	7	4	0	5	7	4	0	0	0	0	0
AHGHIJMS691FI	Jeremiah Guerrero	100%	0%	8	0	8	7	4	0	4	6	4	0	0	0	0	0
A3NJKAEYXP7HCP	Kameron Connors	100%	0%	8	0	8	1	1	0	6	7	5	0	0	0	0	0
A348R72MQ2WQY0	Tavien Conway	100%	0%	8	0	8	5	7	0	4	6	3	0	0	0	0	0
AZ7X8L8EDPE	Mariana Lopez	100%	0%	8	0	8	7	4	0	4	7	4	0	0	0	0	0
A1DDSCN62Z17TY	Rick Robinson	100%	0%	7	0	7	5	5	0	4	1 7	4	0	0	0	0	0
A3LHOQYYYPFVJT	Rodrick Hill	100%	0%	7	0	7	3	2	0	3	7	1	0	0	0	0	0
AY2Z0VX5M3G75	Latisha Mcgee	100%	0%	7	0	7	3	3	0	1	7	4	0	0	0	0	0
A29A3DU1Z63CXK	Krishawn Moore	100%	0%	6	0	6	5	5	0	6	6	5	0	0	0	0	0
A130QSRSKUDLCK	Dylean Bustamante	100%	0%	5	0	5	2	2	0	2	2 4	2	0	0	0	0	0
AHOA3ZBM0EU9P	Juan Quevedo Pinedo	100%	0%	4	0	4	4	4	0	3	4	3	0	0	0	0	0
A1FEG7324VZ2KJ	Carlos Merlos Jr	100%	0%	4	0	4	1	1	0	0	3	1	0	0	0	0	0
A4RMTP78IXOHE	Davante Brown	100%	0%	4	0	4	1	2	0	1	3	0	0	0	0	0	0
A1SL1PHSMXPSEB	Juan Miguel Reyes	100%	0%	4	0	4	3	2	0	3	4	3	0	0	0	0	0
A2CMTKQ3SNRVIW	Bianca Villatoro	100%	0%	4	0	4	2	2	0	3	4	2	0	0	0	0	0
AXRQGUHK6FBQK	Jada Barreto	100%	0%	4	0	4	2	1	0	2	4	1	0	0	0	0	0
A3S9F2XUPYU0MW	Hector Sanchez Luna	100%	0%	4	0	4	1	1	0	2	3	1	0	0	0	0	0
A2CT7YXOAKHPRV	Tanya Tessay	100%	0%	3	0	3	2	1	0	2	3	2	0	0	0	0	0
A2U9WEBFXLL63J	Scott Schuknecht	100%	0%	3	0	3	3	1	0	2	3	2	0	0	0	0	0
A15UCSYB876SL4	Marcele Saunders	100%	0%	2	0	2	1	0	0	0	2	0	0	0	0	0	0
ADKEYD13D1NAA	Juan Ochoa Reyes	94.73%	5.26%	18	1	19	7	7	0	6	12	7	0	0	0	1	. 0
A15CG50BKFTBT4	Erik Saldivar	93.33%	6.66%	14	1	15	10	7	0	9	12	8	0	0	0	1	. 0
A3KWMKAME6WTSO	Devonte Newton	88.88%	11.11%	8	1	9	7	7	0	2	2 8	2	1	0	0	0	0
AFOKIMNX1PFY3	Maria Lopez Chacon	86.66%	13.33%	13	2	15	13	8	0	10	13	11	2	0	2	2	. 0
A3GG8LESKZ2AXS	James Fincher III	85.71%	14.28%	6	1	7	2	2	0	2	4	2	1	0	0	0	0
A1X73NKAM0KKDW	Justin Davis	85.71%	14.28%	6	1	7	3	4	0	4	4	4	1	0	1	0	0
A11RD2K0Y47MWP	Joaquin Pasquel Salcedo	81.81%	18.18%	9	2	11	7	3	0	4	9	3	0	0	0	2	. 0
A26BO6MDCDHSAH	Jacob Daniels	75.00%	25.00%	3	1	4	2	2	0	2	3	2	0	0	0	1	. 0
A12QVSQWMERKIA	Margarita Mendoza	33.33%	66.66%	1	2	3	0	0	0	1	. 0	0	0	0	0	0	, <b>2</b>
A3HO4V9YMX4Q50	Deion Washington	33.33%	66.66%	1	2	3	0	1	0	0	1	0	2	0	1	0	1

# **Customer Delivery Feedback Categories & Descriptions**

Positive Feedback Response	Description						
Delivery was Great	Represents overall customer delivery experience. DA provided a great customer delivery experience						
Respectful of Property	DA is respectful and does not cause damage to the customer's property						
Followed Instructions	DA followed the instructions the customer provided (for example: DA used the customer's delivery instructions to locate the						
	address, access the property and leave the package in a safe location)						
Friendly	DA was approachable/courteous						
Went Above and Beyond	DA exceeded customer expectations and went out of their way to make the delivery happen						
Delivered with Care	DA thoughtfully placed the package and/or went out of their way to protect the package						
Care for Others	DA was wearing a mask during delivery						

Negative Feedback Response	Description					
Delivery was not so Great	Represents overall customer delivery experience. DA did not provide a great customer delivery experience					
Mishandled Package	DA threw/dropped the package or left it in an undesirable location including the lawn, on the road, sidewalk, or next to garbage					
Driving Unsafely	DA had reckless and unsafe driving behavior					
Driver Unprofessional	DA was rude or behaving inappropriately to the customer or someone else					
Not Delivered to Preferred Location	Package's delivered location did not match the customer's safe place preference					
Not Wearing Mask	DA was not wearing a mask during delivery					

To learn how to analyze this data, we've created a new Customer Delivery Feedback (CDF) guide! This guide is your one-stop-shop on everything you need-to-know about CDF, including what each customer feedback response means and tips on how to improve the delivery experience.

You can find the CDF deep dive guide at: https://logistics.amazon.com/resources/file/4b18b0ab-2329-451e-81d1-fd26cd780091?version=dHJ28FjLV9V1G2OfJ2AC.7kRTXhiLkTS