ZULT at DPX5 - Week 52

Customer Delivery Feedback Report (DSP Level)

Top Performing Drivers for Week 52

Hector Sanchez Luna: 8 great deliveries; 7 customers mentioned 'Delivered with Care'

Juan Quevedo Pinedo :8 great deliveries; 8 customers mentioned 'Delivered with Care'

Justin Davis :7 great deliveries; 6 customers mentioned 'Delivered with Care'

Key DSP Focus Areas

Not Delivered to Preferred Location

Mishandled Package

| Total Positive Feedback (Delivery was Great) | 167 | 94.88% |
|---|-----|--------|
| Total Negative Feedback (Delivery was not so Great) | 9 | 5.11% |
| Total Deliveries with Customer Feedback | 176 | 100% |

| Feedback Detail | | | | |
|-------------------------------------|-----------------|------------|--|--|
| Feedback Category | Total Responses | % of Total | | |
| Respectful of Property | 96 | 19.04% | | |
| Followed Instructions | 81 | 16.07% | | |
| Friendly | 0 | 0.00% | | |
| Went Above and Beyond | 87 | 17.26% | | |
| Delivered with Care | 144 | 28.57% | | |
| Care for Others | 84 | 16.66% | | |
| Mishandled Package | 3 | 0.59% | | |
| Driving Unsafely | 0 | 0.00% | | |
| Driver Unprofessional | 2 | 0.39% | | |
| Not Delivered to Preferred Location | 7 | 1.38% | | |
| Not Wearing Mask | 0 | 0.00% | | |
| Grand Total | 504 | 100% | | |

ZULT at DPX5 - Week 52

Customer Delivery Feedback Report (DA Level) Utilize the 'Customer Delivery Feedback Report Categories & Definitions' section to train and coach your drivers to deliver a great customer experience!

| Transporter ID | Driver Name | % Positive Feedback | % Negative Feedback | Delivery was Great | Delivery was not so Great | Total Deliveries with Customer Feedback | Respectful of Property | Followed | | Went Above and Beyond | Delivered with Care | Care for Others | Mishandled Package | Driving Unsafely | Driver Unprofessional | Not Delivered to Preferred Location | Not Wearing Mask |
|----------------|-------------------------|------------------------|------------------------|--------------------------|------------------------------|---|---------------------------|----------|---|-----------------------------|------------------------|--------------------|-----------------------|---------------------|--------------------------|--|------------------------|
| A3S9F2XUPYU0MW | Hector Sanchez Luna | 100% | 0% | 8 | 0 | 8 | 4 | 3 | 0 | 3 | 7 | 4 | 0 | 0 | 0 | 0 | 0 |
| AHOA3ZBM0EU9P | Juan Quevedo Pinedo | 100% | 0% | 8 | 0 | 8 | 5 | 3 | 0 | 3 | 8 | 3 | 0 | 0 | 0 | 0 | 0 |
| A1X73NKAM0KKDW | Justin Davis | 100% | 0% | 7 | 0 | 7 | 5 | 3 | 0 | 2 | 6 | 3 | 0 | 0 | 0 | 0 | 0 |
| A1WQB7OOITTDKZ | Weston Vannoy | 100% | 0% | 7 | 0 | 7 | 5 | 5 | 0 | 5 | 6 | 5 | 0 | 0 | 0 | 0 | 0 |
| A2CMTKQ3SNRVIW | Bianca Villatoro | 100% | 0% | 6 | 0 | 6 | 2 | 4 | 0 | 2 | 6 | 3 | 0 | 0 | 0 | 0 | 0 |
| A3GG8LESKZ2AXS | James Fincher III | 100% | 0% | 6 | 0 | 6 | 3 | 4 | 0 | 4 | 3 | 2 | 0 | 0 | 0 | 0 | 0 |
| A4RMTP78IXOHE | Davante Brown | 100% | 0% | 6 | 0 | 6 | 3 | 3 | 0 | 4 | 5 | 3 | 0 | 0 | 0 | 0 | 0 |
| A2QLXLRQ9TYBV1 | Sebastian Keith | 100% | 0% | 5 | 0 | 5 | 2 | 3 | 0 | 3 | 2 | 2 | 0 | 0 | 0 | 0 | 0 |
| A1CHEZUHRAEW10 | Francisco Elias | 100% | 0% | 5 | 0 | 5 | 2 | 2 | 0 | 4 | 3 | 2 | 0 | 0 | 0 | 0 | 0 |
| A348R72MQ2WQY0 | Tavien Conway | 100% | 0% | 5 | 0 | 5 | 3 | 3 | 0 | 3 | 5 | 3 | 0 | 0 | 0 | 0 | 0 |
| A3KWMKAME6WTSO | Devonte Newton | 100% | 0% | 5 | 0 | 5 | 2 | 2 | 0 | 2 | 5 | 1 | 0 | 0 | 0 | 0 | 0 |
| A1FX42VDW7SD5E | Kirsten Wilcox | 100% | 0% | 5 | 0 | 5 | 3 | 2 | 0 | 3 | 4 | 2 | 0 | 0 | 0 | 0 | 0 |
| A29A3DU1Z63CXK | Krishawn Moore | 100% | 0% | 5 | 0 | 5 | 2 | 2 | 0 | 1 | 5 | 1 | 0 | 0 | 0 | 0 | 0 |
| AFOKIMNX1PFY3 | Maria Lopez Chacon | 100% | 0% | 4 | 0 | 4 | 2 | 1 | 0 | 0 | 3 | 0 | 0 | 0 | 0 | 0 | 0 |
| A3LHOQYYYPFVJT | Rodrick Hill | 100% | 0% | 4 | 0 | 4 | 0 | 0 | 0 | 1 | 3 | 1 | 0 | 0 | 0 | 0 | 0 |
| A26BO6MDCDHSAH | Jacob Daniels | 100% | 0% | 4 | 0 | 4 | 4 | 4 | 0 | 3 | 4 | 4 | 0 | 0 | 0 | 0 | 0 |
| AY2Z0VX5M3G75 | Latisha Mcgee | 100% | 0% | 4 | 0 | 4 | 1 | 0 | 0 | 2 | 2 | 2 | 0 | 0 | 0 | 0 | 0 |
| A15CG50BKFTBT4 | Erik Saldivar | 100% | 0% | 4 | 0 | 4 | 3 | 3 | 0 | 3 | 3 | 3 | 0 | 0 | 0 | 0 | 0 |
| ADKEYD13D1NAA | Juan Ochoa Reyes | 100% | 0% | 4 | 0 | 4 | 2 | 1 | 0 | 2 | 3 | 3 | 0 | 0 | 0 | 0 | 0 |
| A1FEG7324VZ2KJ | Carlos Merlos Jr | 100% | 0% | 4 | 0 | 4 | 3 | 3 | 0 | 2 | 4 | 3 | 0 | 0 | 0 | 0 | 0 |
| A2U9WEBFXLL63J | Scott Schuknecht | 100% | 0% | 3 | 0 | 3 | 3 | 3 | 0 | 2 | 3 | 2 | 0 | 0 | 0 | 0 | 0 |
| A1SJFZZ2AS249M | Luis Moreno | 100% | 0% | 3 | 0 | 3 | 1 | 0 | 0 | 0 | 3 | 0 | 0 | 0 | 0 | 0 | 0 |
| A1SL1PHSMXPSEB | Juan Miguel Reyes | 100% | 0% | 2 | 0 | 2 | 1 | 1 | 0 | 1 | 2 | 1 | 0 | 0 | 0 | 0 | 0 |
| A3VRFA5IV2SZWG | Ubaldo Ramirez | 100% | 0% | 2 | 0 | 2 | 1 | 0 | 0 | 1 | 2 | 1 | 0 | 0 | 0 | 0 | 0 |
| A1DDSCN62Z17TY | Rick Robinson | 91.66% | 8.33% | 11 | 1 | 12 | 5 | 6 | 0 | 6 | 10 | 4 | 0 | 0 | 0 | 1 | . 0 |
| A130QSRSKUDLCK | Dylean Bustamante | 90.00% | 10.00% | 9 | 1 | 10 | 7 | 2 | 0 | 4 | 9 | 5 | 0 | 0 | 0 | 1 | . 0 |
| A287C4O9KPRSEF | Cassandra Dabney | 85.71% | 14.28% | 12 | 2 | 14 | 8 | 7 | 0 | 8 | 9 | 7 | 0 | 0 | 0 | 2 | . 0 |
| AHGHIJMS691FI | Jeremiah Guerrero | 85.71% | 14.28% | 6 | 1 | 7 | 3 | 3 | 0 | 3 | 6 | 3 | 0 | 0 | 0 | 1 | . 0 |
| A3NJKAEYXP7HCP | Kameron Connors | 83.33% | 16.66% | 5 | 1 | 6 | 5 | 2 | 0 | 4 | 5 | 5 | 0 | 0 | 0 | 1 | . 0 |
| A11RD2K0Y47MWP | Joaquin Pasquel Salcedo | 80.00% | 20.00% | 4 | 1 | 5 | 3 | 3 | 0 | 3 | 4 | 3 | 1 | 0 | 1 | 0 | 0 |
| A2W1970Q1VP71Q | Steven Skow | 66.66% | 33.33% | 2 | 1 | 3 | 2 | 2 | 0 | 2 | 2 | 2 | 1 | 0 | 0 | 0 | 0 |
| AXRQGUHK6FBQK | Jada Barreto | 66.66% | 33.33% | 2 | 1 | 3 | 1 | 1 | 0 | 1 | 2 | 1 | 1 | 0 | 1 | 1 | . 0 |

Customer Delivery Feedback Categories & Descriptions

| Positive Feedback Response | Description | | | | | | |
|----------------------------|---|--|--|--|--|--|--|
| Delivery was Great | Represents overall customer delivery experience. DA provided a great customer delivery experience | | | | | | |
| Respectful of Property | DA is respectful and does not cause damage to the customer's property | | | | | | |
| Followed Instructions | DA followed the instructions the customer provided (for example: DA used the customer's delivery instructions to locate the | | | | | | |
| | address, access the property and leave the package in a safe location) | | | | | | |
| Friendly | DA was approachable/courteous | | | | | | |
| Went Above and Beyond | DA exceeded customer expectations and went out of their way to make the delivery happen | | | | | | |
| Delivered with Care | DA thoughtfully placed the package and/or went out of their way to protect the package | | | | | | |
| Care for Others | DA was wearing a mask during delivery | | | | | | |

| Negative Feedback Response | Description | | | | | |
|-------------------------------------|--|--|--|--|--|--|
| Delivery was not so Great | Represents overall customer delivery experience. DA did not provide a great customer delivery experience | | | | | |
| Mishandled Package | DA threw/dropped the package or left it in an undesirable location including the lawn, on the road, sidewalk, or next to garbage | | | | | |
| Driving Unsafely | DA had reckless and unsafe driving behavior | | | | | |
| Driver Unprofessional | DA was rude or behaving inappropriately to the customer or someone else | | | | | |
| Not Delivered to Preferred Location | Package's delivered location did not match the customer's safe place preference | | | | | |
| Not Wearing Mask | DA was not wearing a mask during delivery | | | | | |

To learn how to analyze this data, we've created a new Customer Delivery Feedback (CDF) guide! This guide is your one-stop-shop on everything you need-to-know about CDF, including what each customer feedback response means and tips on how to improve the delivery experience.

You can find the CDF deep dive guide at: https://logistics.amazon.com/resources/file/4b18b0ab-2329-451e-81d1-fd26cd780091?version=dHJ28FjLV9V1G2OfJ2AC.7kRTXhiLkTS