### ZULT at DPX5 - Week 2

Customer Delivery Feedback Report (DSP Level)

## Top Performing Drivers for Week 2

Jacob Daniels :17 great deliveries; 15 customers mentioned 'Respectful of Property'

Steven Skow :10 great deliveries; 13 customers mentioned 'Care for Others'

Joaquin Pasquel Salcedo :10 great deliveries; 8 customers mentioned 'Followed Instructions'

### **Key DSP Focus Areas**

Not Delivered to Preferred Location

Driver Unprofessional

Total Positive Feedback (Delivery was Great)	215	95.13%
Total Negative Feedback (Delivery was not so Great)	11	4.86%
Total Deliveries with Customer Feedback	226	100%

Feedback Detail					
Feedback Category	Total Responses	% of Total			
Respectful of Property	144	21.17%			
Followed Instructions	124	18.23%			
Friendly	0	0.00%			
Went Above and Beyond	109	16.02%			
Delivered with Care	182	26.76%			
Care for Others	108	15.88%			
Mishandled Package	1	0.14%			
Driving Unsafely	0	0.00%			
Driver Unprofessional	2	0.29%			
Not Delivered to Preferred Location	10	1.47%			
Not Wearing Mask	0	0.00%			
Grand Total	680	100%			

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gories & Definitions' section to train and coach your drivers to deliver a great customer experience!

Customer Delivery Feed	istomer Delivery Feedback Report (DA Level) Utilize the 'Customer Delivery Feedback Report Categories & Definitions' section to train and coach your drivers to deliver a great customer experience!																
Transporter ID	Driver Name	% Positive Feedback	% Negative Feedback	Delivery was Great	Delivery was not so Great	Total Deliveries with Customer Feedback	Respectful of Property	Followed Instructions	Í	Went Above and Beyond	with Care	Care for Others	Mishandled Package	Driving Unsafely	Driver Unprofessional	Not Delivered to Preferred Location	Not Wearing Mask
A26B06MDCDHSAH	Jacob Daniels	100%	0%	17	0	17		12	0	14	15	13	0	0	0	(	) (
A2W1970Q1VP71Q	Steven Skow	100%	0%	10	0	10	4	3	0	3	9	2	0	0	0	(	<u>)</u>
A11RD2K0Y47MWP	Joaquin Pasquel Salcedo	100%	0%	10	0	10	6	8	0	6	8	6	0	0	0	C	<u>)</u> (
	Tavien Conway	100%	0%	9	0	9	6	4	0	4	7	4	0	0	0	C	<u>)</u> (
A130QSRSKUDLCK	Dylean Bustamante	100%	0%	9	0	9	7	5	0	4	9	6	0	0	0	C	<u>)</u> (
AZ7X8L8EDPE	Mariana Lopez	100%	0%	8	0	8	8	6	0	5	7	7	0	0	0	C	<u>)</u> (
A1SL1PHSMXPSEB	Juan Miguel Reyes	100%	0%	8	0	8	6	3	0	2	6	4	0	0	0	C	<u>)</u> (
A1WQB7OOITTDKZ	Weston Vannoy	100%	0%	7	0	7	4	3	0	3	7	3	0	0	0	C	<u>)</u> (
A1X73NKAM0KKDW	Justin Davis	100%	0%	7	0	7	4	5	0	3	6	3	0	0	0	C	J C
A3LHOQYYYPFVJT	Rodrick Hill	100%	0%	7	0	7	3	2	0	2	. 7	1	0	0	0	0	) (
A287C4O9KPRSEF	Cassandra Dabney	100%	0%	7	0	7	3	4	0	3	6	4	0	0	0	0	) (
A1SJFZZ2AS249M	Luis Moreno	100%	0%	6	0	6	4	3	0	3	4	3	0	0	0	0	<b>)</b> (
A2QLXLRQ9TYBV1	Sebastian Keith	100%	0%	6	0	6	5	5	0	4	5	4	0	0	0	0	<b>)</b> (
AXRQGUHK6FBQK	Jada Barreto	100%	0%	6	0	6	4	5	0	4	6	4	0	0	0	0	<b>)</b> (
A1PE5XVYZMK7M8	Brittany Erpelding	100%	0%	5	0	5	2	3	0	2	4	1	0	0	0	0	) (
A2U9WEBFXLL63J	Scott Schuknecht	100%	0%	5	0	5	3	4	0	3	4	4	0	0	0	(	) (
A15CG50BKFTBT4	Erik Saldivar	100%	0%	5	0	5	3	2	0	0	5	0	0	0	0	(	) (
A2CMTKQ3SNRVIW	Bianca Villatoro	100%	0%	5	0	5	3	4	0	4	3	3	0	0	0	0	<b>)</b> (
A3VRFA5IV2SZWG	Ubaldo Ramirez	100%	0%	4	0	4	3	3	0	3	4	3	0	0	0	0	<b>)</b> (
A1CHEZUHRAEW10	Francisco Elias	100%	0%	4	0	4	2	0	0	0	4	1	0	0	0	0	<b>)</b> (
A29A3DU1Z63CXK	Krishawn Moore	100%	0%	3	0	3	2	0	0	0	3	0	0	0	0	0	) (
AFOKIMNX1PFY3	Maria Lopez Chacon	100%	0%	3	0	3	2	1	0	2	3	1	0	0	0	(	) (
A1FX42VDW7SD5E	Kirsten Wilcox	100%	0%	3	0	3	3	2	0	2	3	2	0	0	0	(	) (
A3GG8LESKZ2AXS	James Fincher III	100%	0%	2	0	2	1	2	0	1	. 2	1	0	0	0	(	) (
A4RMTP78IXOHE	Davante Brown	100%	0%	2	0	2	2	1	0	1	. 2	1	0	0	0	(	) (
A1FEG7324VZ2KJ	Carlos Merlos Jr	100%	0%	1	0	1	1	1	0	1	. 1	1	0	0	0	0	<b>)</b> (
A1DDSCN62Z17TY	Rick Robinson	92.85%	7.14%	13	1	14	8	8	0	7	10	6	1	0	1	0	) (
A3KWMKAME6WTSO	Devonte Newton	88.88%	11.11%	8	1	9	6	3	0	3	8	3	0	0	0	1	1 (
ADKEYD13D1NAA	Juan Ochoa Reyes	88.88%	11.11%	8	1	9	5	5	0	5	4	4	0	0	0	1	1 (
A3S9F2XUPYU0MW	Hector Sanchez Luna	87.50%	12.50%	7	1	8	6	6	0	7	7	5	0	0	1	1	1 (
AHOA3ZBM0EU9P	Juan Quevedo Pinedo	85.71%	14.28%	6	1	7	4	4	0	1	. 4	2	0	0	0	1	1 (
A3EB28P7VWFNKP	Estevan Corrales	80.00%	20.00%	4	1	5	3	3	0	3	3	3	0	0	0	1	1 (
AHGHIJMS691FI	Jeremiah Guerrero	80.00%	20.00%	4	1	5	3	2	0	1	. 3	0	0	0	0	1	1 (
A3NJKAEYXP7HCP	Kameron Connors	60.00%	40.00%	6	4	10	3	2	0	3	3	3	0	0	0	4	4 (

# **Customer Delivery Feedback Categories & Descriptions**

Positive Feedback Response	Description						
Delivery was Great	Represents overall customer delivery experience. DA provided a great customer delivery experience						
Respectful of Property	DA is respectful and does not cause damage to the customer's property						
Followed Instructions	DA followed the instructions the customer provided (for example: DA used the customer's delivery instructions to locate the						
	address, access the property and leave the package in a safe location)						
Friendly	DA was approachable/courteous						
Went Above and Beyond	DA exceeded customer expectations and went out of their way to make the delivery happen						
Delivered with Care	DA thoughtfully placed the package and/or went out of their way to protect the package						
Care for Others	DA was wearing a mask during delivery						

Negative Feedback Response	Description					
Delivery was not so Great	Represents overall customer delivery experience. DA did not provide a great customer delivery experience					
Mishandled Package	DA threw/dropped the package or left it in an undesirable location including the lawn, on the road, sidewalk, or next to garbage					
Driving Unsafely	DA had reckless and unsafe driving behavior					
Driver Unprofessional	DA was rude or behaving inappropriately to the customer or someone else					
Not Delivered to Preferred Location	Package's delivered location did not match the customer's safe place preference					
Not Wearing Mask	DA was not wearing a mask during delivery					

To learn how to analyze this data, we've created a new Customer Delivery Feedback (CDF) guide! This guide is your one-stop-shop on everything you need-to-know about CDF, including what each customer feedback response means and tips on how to improve the delivery experience.

You can find the CDF deep dive guide at: https://logistics.amazon.com/resources/file/4b18b0ab-2329-451e-81d1-fd26cd780091?version=dHJ28FjLV9V1G2OfJ2AC.7kRTXhiLkTS