We've moved our feedback survey to be monthly – we appreciate your feedback to help inform future changes and improvements. Thank you for your participation.

# **DSP Delivery Excellence Performance**

ZULT at DPX5 Week 1 2021

# Week 1 Performance

<b>Overall Standing</b>	Key Focus Areas		Top Driver	'S
Fantastic	1. Delivered and Received	1	Weston Vannoy	Fantastic
i unustio	2. Attrition Rate	2	Rick Robinson	Fantastic
See details on next page	3. Seatbelt-Off Rate	3	Scott Schuknecht	Fantastic
		4	Erik Saldivar	Fantastic
		5	Rodrick Hill	Fantastic

# Announcements

### Speeding Event Rate Metric Delayed

As mentioned in the Scorecard published on Wednesday, we are delayed in publishing the Speeding Event Rate metric due to a delay in data from Geotab. While we resolve this with the vendor, we've proactively withheld the Speeding Event Rate metric in the Scorecard, and calculated your Overall Standing for Week 1 with the Speeding Event Rate metric marked as 'Coming Soon.' This means the Speeding Event Rate metric will not impact your Overall Standing this week. Thanks for your patience while we resolve this.

#### Mercedes Benz Sprinter Vans - Preventative Maintenance (PM) Update

If you are a DSP with Mercedes Benz sprinter vans, we've sent you an update via the Communication Center about changes to the Preventative Maintenance (PM) schedule. As a reminder, you now have until February 1, 2021 to complete your PM services before they begin impacting your On Time Preventative Maintenance Compliance metric on the DSP Scorecard. Please work with your Amerit Business Development Manager to schedule and complete these services as quickly as possible, or reach out to your Regional Fleet Manager (RFM) for additional information. Thank you for your partnership in ensuring your vehicles remain up to date on all new PM schedules to ensure the safety of your drivers and efficiency of your fleet.

### Delivery Excellence Performance – Driver Swag Q1 2021

It's time for Q1 Driver Swag! The Q1 2021 Driver Swag qualification period is WK4 through WK9. To earn free Swag for your drivers, earn Fantastic or Fantastic Plus at least 4 times during this 6 week period.

#### **Communication Center**

### Resources

- 1 Delivery Excellence Performance Program Guide
- 2 Delivery Excellence Performance Program Recorded Training Presentation
- 3 eDriving Mentor Portal eDriving Support Page
- 4 Scorecard SOP

#### Questions?

- Discuss with your On-Road Area Manager
- Leverage the resources in the links above.
- Contact the DSP Service Level Standards Team through the DSP Support Hub

# **DSP Scorecard**

# ZULT at DPX5 Week 1 2021

Fantastic Plus

Compliant √

**Coming Soon** 

**Coming Soon** 

**Coming Soon** 

100.0% | Fantastic

**Fantastic** 

3.52 (803 FICO) | Fantastic

49 events per 100 trips | Great

Fantastic

Fantastic

# Overall Standing: **Fantastic** Poor Fair Great Safety and Compliance: **Fantastic** Comprehensive Audit: Safety Score\* Safe Driving Metric Seatbelt-Off Rate Speeding Event Rate DVCR Compliance On-Time PM Compliance **Compliance Score** Working Hours Compliance (WHC)

Reliability: Coming Soon		Quality: Great						
Capacity Reliability	Coming Soon	<ul> <li>Delivery Completion Rate</li> <li>Delivered and Received</li> </ul>	99.79%   Fantastic 0.00   Poor					
Team: Fantastic		Standard Work Compliance Photo-On-Delivery	Fantastic 97.10%   Fantastic					
High Performers Share	97.14%   Fantastic	Contact Compliance	97.93%   Great					
Low Performers Share	0.00%   Fantastic	Scan Compliance	99.92%   Fantastic					
Attrition Rate [4 week trailing]	6.47%   Poor	<ul> <li>Attended Delivery Accuracy</li> </ul>	99.33%   Great					
Customer Delivery Experience	Fantastic							
<ul> <li>Customer Escalation Defect DPMO</li> <li>Customer Delivery Feedback</li> </ul>	0   Fantastic Coming Soon							

## **Recommended Focus Areas**

- 1. Delivered and Received
- 2. Attrition Rate
- 3. Seatbelt-Off Rate

Improving to achieve top Delivered and Received, Attrition Rate, and Seatbelt-Off Rate scores would improve your Overall Standing.

## Current Week Tips

- 1. To increase DA affinity, stick to auto-assign recommendations.
- 2. Focus on hiring quality drivers. Be transparent when describing job expectations, environment, and shift schedule
- 3. Make sure that your drivers wear their seatbelts all the time, no matter how short the distance is between stops.

\*The Safety Score is a rating partly derived from third party metrics. The third party metrics provide indicators of safe driving behaviors available to us today from third party services.

# ZULT at DPX5 - Week 1

## **DA Current Week Performance**

Fantastic	A Top Performer!
Great	Exceeding Amazon Expectations
Fair	Meeting Amazon Expectations
Poor	Below Amazon Expectations

	ers ranked by overall sco	ra daaaanding												Poor	Below Amazo	on Expecta	itions
#	Name	Transporter ID	Overall Tier	Delivered	Key Focus Area	FICO Score	Seatbelt-Off Rate	Speeding Event Rate	DCR	DAR	SWC-POD	SWC-CC	SWC-SC	SWC-AD	DNRs	POD Opps.	CC Opps.
1	Weston Vannoy	A1WQB7OOITTDKZ	Fantastic	728	Photo-On-Delivery	Coming Soon	Coming Soon	Coming Soon	100.00%	100	98.54%	100.00%	100.00%	0	0	617	4
2	Rick Robinson	A1DDSCN62Z17TY	Fantastic	412	Photo-On-Delivery	Coming Soon	Coming Soon	Coming Soon	100.00%	100	97.07%	100.00%	100.00%	0	0	375	1
3	Scott Schuknecht	A2U9WEBFXLL63J	Fantastic	265	Scan Compliance	850	Coming Soon	Coming Soon	99.62%	100	98.19%	100.00%	99.62%	0	0	221	7
4	Erik Saldivar	A15CG50BKFTBT4	Fantastic	375	Delivery Completion Rate	Coming Soon	Coming Soon	Coming Soon	99.47%	100	97.81%	100.00%	100.00%	0	0	319	2
5	Rodrick Hill	A3LHOQYYYPFVJT	Fantastic	393	FICO	838	0.00	Coming Soon	99.75%	100	98.09%	100.00%	100.00%	0	0	314	2
6	Carlos Merlos Jr	A1FEG7324VZ2KJ	Fantastic	501	FICO	831	0.00	Coming Soon	99.60%	100	98.38%	100.00%	100.00%	0	0	433	7
7	Bianca Villatoro	A2CMTKQ3SNRVIW	Fantastic	407	FICO	828	0.00	Coming Soon	99.51%	100	99.66%	100.00%	100.00%	0	0	298	9
8	Maria Lopez Chacon	AFOKIMNX1PFY3	Fantastic	569	Scan Compliance	Coming Soon	Coming Soon	Coming Soon	99.48%	100	97.43%	100.00%	99.65%	0	0	467	2
9	Tavien Conway	A348R72MQ2WQY0	Fantastic	252	Scan Compliance	Coming Soon	Coming Soon	Coming Soon	99.21%	100	100.00%	100.00%	99.21%	0	0	230	2
10	Krishawn Moore	A29A3DU1Z63CXK	Fantastic	433	FICO	823	0.00	Coming Soon	100.00%	100	92.53%	100.00%	100.00%	0	0	308	9
11	Cassandra Dabney	A287C4O9KPRSEF	Fantastic	544	Delivered and Received	837	0.00	Coming Soon	100.00%	53	99.18%	100.00%	99.82%	0	1	485	2
12	Jada Barreto	AXRQGUHK6FBQK	Fantastic	605	Delivered and Received	Coming Soon	Coming Soon	Coming Soon	100.00%	65	96.61%	100.00%	100.00%	0	1	501	6
13	Davante Brown	A4RMTP78IXOHE	Fantastic	576	FICO	792	0.00	Coming Soon	100.00%	100	84.81%	100.00%	100.00%	0	0	441	11
14	Mariana Lopez	AZ7X8L8EDPE	Fantastic	327	FICO	781	0.00	Coming Soon	99.70%	100	98.94%	100.00%	100.00%	0	0	283	2
15	Justin Davis	A1X73NKAM0KKDW	Fantastic	656	FICO	801	0.00	Coming Soon	99.09%	100	99.15%	81.82%	100.00%	0	0	472	11
16	Sebastian Keith	A2QLXLRQ9TYBV1	Fantastic	672	FICO	802	0.00	Coming Soon	100.00%	70	95.98%	100.00%	100.00%	0	1	522	4
	James Fincher Lll	A3GG8LESKZ2AXS	Fantastic	96	Delivery Completion Rate	850	0.00	Coming Soon	97.96%	100	97.53%		100.00%	0	0	81	0
18	Joaquin Pasquel Salced	A11RD2K0Y47MWP	Fantastic	584	Delivered and Received	Coming Soon	Coming Soon	Coming Soon	100.00%	52	98.22%	100.00%	99.83%	0	1	507	7
19	Juan Quevedo Pinedo	AHOA3ZBM0EU9P	Fantastic	599	Delivered and Received	833	0.00	Coming Soon	99.83%	0	96.92%	100.00%	100.00%	0	2	487	4
20	Jeremiah Guerrero	AHGHIJMS691FI	Fantastic	768	Delivered and Received	836	0.00	Coming Soon	99.74%	0	94.70%		100.00%	0	3	641	0
21	Steven Skow	A2W1970Q1VP71Q	Fantastic	512	Delivered and Received	811	0.00	Coming Soon	99.81%	0	96.18%	100.00%	100.00%	0	2	419	8
22	Juan Miguel Reyes	A1SL1PHSMXPSEB	Fantastic	492	Delivered and Received	817	0.25	Coming Soon	100.00%	0	96.08%	100.00%	100.00%	0	4	408	1
23	Estevan Corrales	A3EB28P7VWFNKP	Fantastic	363	FICO	724	0.50	Coming Soon	99.73%	100	100.00%	100.00%	100.00%	0	0	286	2
24	Dylean Bustamante	A130QSRSKUDLCK	Fantastic	578	Delivered and Received	776	0.00	Coming Soon	99.83%	0	99.19%	100.00%	100.00%	0	2	492	2
25	Brittany Erpelding	A1PE5XVYZMK7M8	Fantastic	393	Delivered and Received	776	0.00	Coming Soon	99.49%	0	97.86%	100.00%	100.00%	0	2	281	2
26	Kirsten Wilcox	A1FX42VDW7SD5E	Fantastic	569	Delivered and Received	Coming Soon	Coming Soon	Coming Soon	100.00%	0	99.79%	100.00%	100.00%	0	2	484	2
27	Juan Ochoa Reyes	ADKEYD13D1NAA	Fantastic	652	Delivered and Received	778	0.00	Coming Soon	99.54%	0	98.13%	94.74%	100.00%	0	2	534	19
28	Latisha Mcgee	AY2Z0VX5M3G75	Fantastic	444	Delivered and Received	Coming Soon	Coming Soon	Coming Soon	100.00%	0	97.85%	100.00%	99.55%	0	3	372	2
29	Kameron Connors	A3NJKAEYXP7HCP	Fantastic	620	Delivered and Received	815	0.25	Coming Soon	99.68%	0	94.40%		100.00%	0	5	268	0
30	Jacob Daniels	A26BO6MDCDHSAH	Great	342	Seatbelt Off Rate	850	12.50	Coming Soon	100.00%	100	93.64%	100.00%	99.12%	0	0	283	3
31	Luis Moreno	A1SJFZZ2AS249M	Great	223	Delivered and Received	Coming Soon	Coming Soon	Coming Soon	100.00%	0	93.53%	100.00%	100.00%	0	1	201	1
32	Ubaldo Ramirez	A3VRFA5IV2SZWG	Great	381	Delivered and Received	850	2.50	Coming Soon	99.48%	0	98.66%	100.00%	100.00%	0	1	299	2
33	Hector Sanchez Luna	A3S9F2XUPYU0MW	Great	356	FICO	703	0.00	Coming Soon	100.00%	0	95.39%	100.00%	100.00%	0	2	217	6
34	Devonte Newton	A3KWMKAME6WTSO	Great	601	Delivered and Received	794	1.00	Coming Soon	100.00%	0	98.61%	100.00%	100.00%	0	2	359	2
35	Francisco Elias	A1CHEZUHRAEW10	Great	479	FICO	675	0.00	Coming Soon	100.00%	0	99.46%	100.00%	100.00%	0	1	370	1

# ZULT at DPX5 - Week 1

# DA Trailing 6-Week Performance

Fantastic	A Top Performer!
Great	Exceeding Amazon Expectations
Fair	Meeting Amazon Expectations
Poor	Below Amazon Expectations

Drivers ranked by overall score, descending.

#	Name	Transporter ID	Average	FICO Score	Seatbelt-Off	Speeding	DCR	DAR	SWC-POD	SWC-CC	SWC-SC	SWC-AD	High/Low Performer	Weeks		eks	
			Tier		Rate	Event Rate							Status	Fant.	Great	Fair	Poor
1 Joaquin	Pasquel Salcedo	A11RD2K0Y47MWP	Fantastic	Coming Soon	Coming Soon	Coming Soon	99.51%	81	99.00%	100.00%	99.96%	0	High Performer	6	0	0	0
2 Cassand	dra Dabney	A287C4O9KPRSEF	Fantastic	828	0.13	Coming Soon	99.40%	91	98.35%	100.00%	99.91%	0	High Performer	6	0	0	0
3 Jada Bar	rreto	AXRQGUHK6FBQK	Fantastic	Coming Soon	Coming Soon	Coming Soon	99.51%	76	98.09%	100.00%	100.00%	0	High Performer	5	0	0	1
4 Erik Sald		A15CG50BKFTBT4	Fantastic	Coming Soon	Coming Soon	Coming Soon	99.44%	66	98.56%	100.00%	100.00%	0	High Performer	4	1	0	0
5 Carlos M	lerlos Jr	A1FEG7324VZ2KJ	Fantastic	793	0.00	Coming Soon	99.43%	100	98.10%	91.67%	100.00%	0	High Performer	4	1	0	0
6 Weston	Vannoy	A1WQB7OOITTDKZ	Fantastic	Coming Soon	Coming Soon	Coming Soon	99.89%	74	95.97%	100.00%	99.63%	0	High Performer	5	0	0	0
7 Dylean B	Bustamante	A130QSRSKUDLCK	Fantastic	779	0.00	Coming Soon	99.67%	71	99.18%	100.00%	100.00%	0	High Performer	6	0	0	0
8 Bianca V	/illatoro	A2CMTKQ3SNRVIW	Fantastic	817	0.41	Coming Soon	99.50%	73	97.51%	100.00%	100.00%	0	High Performer	5	0	0	0
9 Francisco	o Elias	A1CHEZUHRAEW10	Fantastic	766	0.00	Coming Soon	99.89%	73	97.48%	100.00%	99.67%	0	High Performer	3	1	0	0
10 Rick Rob	binson	A1DDSCN62Z17TY	Fantastic	Coming Soon	Coming Soon	Coming Soon	98.78%	73	94.07%	100.00%	100.00%	0	High Performer	5	1	0	0
11 Sebastia	an Keith	A2QLXLRQ9TYBV1	Fantastic	809	0.00	Coming Soon	97.87%	65	97.77%	98.85%	100.00%	0	High Performer	6	0	0	0
12 James F		A3GG8LESKZ2AXS	Fantastic	836	0.20	Coming Soon	99.40%	0	99.12%	100.00%	100.00%	0	High Performer	5	1	0	0
13 Luis Mor	reno	A1SJFZZ2AS249M	Fantastic	Coming Soon	Coming Soon	Coming Soon	99.38%	34	96.50%	100.00%	100.00%	0	High Performer	5	1	0	0
	evedo Pinedo	AHOA3ZBM0EU9P	Fantastic	805	0.42	Coming Soon	99.81%	70	95.33%	100.00%	99.95%	0	High Performer	6	0	0	0
15 Jeremiał		AHGHIJMS691FI	Fantastic	821	0.00	Coming Soon	99.26%	0	93.53%	100.00%	100.00%	0	High Performer	5	1	0	0
16 Juan Mig	<u></u>	A1SL1PHSMXPSEB	Fantastic	803	0.07	Coming Soon	99.81%	0	97.86%	100.00%	100.00%	0	High Performer	5	1	0	0
17 Steven S		A2W1970Q1VP71Q	Fantastic	816	0.06	Coming Soon	98.33%	0	98.41%	91.67%	100.00%	0	High Performer	6	0	0	0
18 Juan Och	,	ADKEYD13D1NAA	Fantastic	774	0.15	Coming Soon	99.26%	0	98.29%	98.82%	100.00%	0	High Performer	5	1	0	0
19 Rodrick I		A3LHOQYYYPFVJT	Fantastic	827	0.17	Coming Soon	97.40%	79	98.67%	87.18%	99.96%	0	High Performer	6	0	0	0
20 Kirsten V	Vilcox	A1FX42VDW7SD5E	Fantastic	Coming Soon	Coming Soon	Coming Soon	99.33%	0	99.06%	100.00%	100.00%	0	High Performer	5	0	0	0
21 Jacob Da		A26BO6MDCDHSAH	Great	818	4.00	Coming Soon	99.25%	74	96.75%	98.15%	99.91%	0	High Performer	3	3	0	0
22 Devonte	Newton	A3KWMKAME6WTSO	Great	778	2.00	Coming Soon	99.78%	79	95.62%	100.00%	100.00%	0	High Performer	3	1	1	1
23 Davante		A4RMTP78IXOHE	Great	777	1.55	Coming Soon	98.80%	78	95.08%	100.00%	99.94%	0	High Performer	2	4	0	0
24 Justin Da		A1X73NKAM0KKDW	Great	778	0.38	Coming Soon	98.53%	72	97.58%	67.61%	100.00%	0	High Performer	3	2	1	0
25 Scott Sch	huknecht	A2U9WEBFXLL63J	Great	826	1.50	Coming Soon	98.23%	63	97.95%	100.00%	99.95%	0	High Performer	5	1	0	0
26 Mariana		AZ7X8L8EDPE	Great	728	1.00	Coming Soon	99.33%	0	99.10%	100.00%	100.00%	0	Normal Performer	2	1	1	1
27 Ubaldo F		A3VRFA5IV2SZWG	Great	774	1.41	Coming Soon	99.71%	0	95.87%	66.67%	100.00%	0	High Performer	4	2	0	0
28 Latisha M	0	AY2Z0VX5M3G75	Great	Coming Soon	Coming Soon	Coming Soon	98.81%	0	96.42%	100.00%	98.98%	0	High Performer	2	2	1	0
	Sanchez Luna	A3S9F2XUPYU0MW	Great	750	3.50	Coming Soon	98.87%	0	96.77%	100.00%	100.00%	0	High Performer	1	4	0	0
30 Tavien C		A348R72MQ2WQY0	Great	Coming Soon	Coming Soon	Coming Soon	97.99%	75	99.43%	80.00%	99.84%	0	High Performer	5	1	0	0
	pez Chacon	AFOKIMNX1PFY3	Great	Coming Soon	Coming Soon	Coming Soon	98.58%	43	97.58%	75.00%	99.90%	0	High Performer	5	1	0	0
32 Krishawr		A29A3DU1Z63CXK	Great	828	0.47	Coming Soon	97.48%	0	95.16%	100.00%	100.00%	0	High Performer	3	3	0	0
33 Brittany E		A1PE5XVYZMK7M8	Great	786	0.09	Coming Soon	97.99%	0	97.65%	43.48%	100.00%	0	High Performer	4	0	0	0
34 Estevan		A3EB28P7VWFNKP	Great	735	0.38	Coming Soon	94.87%	0	99.61%	100.00%	99.94%	0	High Performer	2	2	0	0
35 Kameron	n Connors	A3NJKAEYXP7HCP	Fair	775	0.52	Coming Soon	97.88%	0	97.32%	77.78%	100.00%	4	High Performer	3	3	0	0

#### ZULT at DPX5 - Week 1

Deep Dive: Preventive Maintenance (PM) Compliance

While PM Compliance Scores for this week's Scorecard are final, if a PM shown below does not align with your records (i.e. mileage discrepancy, etc.) send the PM invoice to <u>Amazonmaintenance.fleet@Elementcorp.com</u> so Element can verify and ensure the PM record is updated for future Scorecard weeks.

PM Status

0

0.0%

			by service date.	ince Metric on	Scorecard this week						
#	Service Week	Service Date	Service Type	Vehicle Make	Vehicle Model	Vehicle Year	VIN	Mileage at Prior Service <sup>1</sup>	Target Mileage at This Service <sup>2</sup>	Actual Mileage at This Service <sup>1</sup>	Actual - Target (Delta)
	<ol> <li><sup>1</sup> Mileage according to odometer reading.</li> <li><sup>2</sup> Target defined as mileage at prior service + manufacturer recommended mileage interval for next service.</li> </ol>									То	Total On-Time: <u>otal Completed:</u> M Compliance:

Deep Dive 2: All Completed PMs which DO NOT factor into PM Compliance Metric this week, but will starting NEXT WEEK												
PMs in descending order by service date.												
#	Service	Service	Service Type	Vehicle	Vehicle Model	Vehicle	VIN	Mileage at	Target Mileage at	Actual Mileage	Actual -	PM Status
	Week	Date		Make		Year		Prior Service	This Service	at This Service	Target (Delta)	

### Metric

# **Appendix A: Metric Definitions and Weightings**

Weighting (this week's Scorecard)

megnung (this week's	
Overall Standing	100%
Comprehensive Audit     The Comprehensive Audit is a measurement of DSP/Driver Eligibility, DSP Operations, Safety, Wages & Benefits, DSP Management, and     Working Hours (all controls measuring compliance to DSP Program Agreements and Policies). The results of the Comprehensive Audit     provide a baseline for a DSP's state of compliance. Compliance is critical to your safety and success and achieving our compliance     standards is required. 'In Compliance' is earned by achieving a 90 or higher on your latest Compliance Audit and not having an outstanding     breach of contract. You are required to earn an 'In Compliance' on your Comprehensive Audit to be eligible for an Overall Standing of     'Fantastic' or 'Fantastic Plus'.	n/a
Safety and Compliance The Safety and Compliance category score is a weighted average of your Safety Score and Compliance Score. If your Safety score is marked as "Coming Soon" then your Safety and Compliance category score will remain "Coming Soon". Note: If you don't yet have a Safety score, we will re-distribute the Safety weightage (29%) of your overall standing over all other Scorecard metrics in proportion to their individual weights.	33.3%
<b>Safety Score:</b> Weighted average of Safe Driving, Seatbelt Off Rate, Speeding Event Rate, DVCR Compliance, and On-Time Preventive Maintenance Complaince (see below). The Safety Score is a rating partly derived from third party metrics. The third party metrics provide indicators of safe driving behaviors available to us today from third party services.	29.2%
Safe Driving Metric: This metric is calculated using the eDriving Mentor FICO® score, which is a composite potential indicator of a driver's safe driving behavior. The metric is measured by analyzing indicators of how your drivers operate their vehicles, such as Harsh Acceleration, Braking, Cornering, Cellphone Distraction and Speeding. The metric is a weighted average of all driver's eDriving Mentor FICO® scores at the end of the week, converted to a 0.00 - 4.00 score where a higher score is better. Safe Driving Scores of at least 3.00 (equivalent to a FICO® score of at least 750 for a DSP) will earn Fantastic. You can see your DSP FICO® score, and details on how to improve, in the eDriving Mentor Portal (see link in cover page). This is a 3rd party metric and is a potential indicator of DA safe driving behavior.	16.7%
Seatbelt Off Rate: The average number of times per route your drivers did not wear their seatbelt. It is calculated as the total number of 'seatbelt off instances' your drivers incurred for the week, divided by the total number of routes your drivers completed. A 'seatbelt off instance' is any time the vehicle accelerated faster than 6mph and the driver's seatbelt was not buckled. This metric is currently only available for Amazon-branded vehicles which have fully functional hardware for measuring seatbelt clicks, and does not factor in non-Amazon-branded vehicles or vehicles without supported hardware. Note that because of this, the "Trips" count shown in the eDriving portal may not match the number of trips we used to calculate score, since we factor out vans without seatbelt sensors. The Scorecard is your source of truth for your Seatbelt-Off Rate. For the safety of your drivers, Amazon has zero-tolerance for your drivers not wearing their seatbelt. DSPs earn Fantastic for this metric by achieving a Seatbelt Off Rate less than 0.1 for the week. This threshold is temporary and we will be adjusting it in early 2020 to more closely align with our zero-tolerance stance. Amazon has no tolerance for seatbelt misuse or tampering and will be adding additional signals in the future to account for improper seatbelt usage.	12.5%
Speeding Event Rate: It is critical that your Delivery Associates (DAs) travel within posted speed limits for their safety and the safety of the communities they serve. The Speeding Event Rate metric is the average number of speeding instances incurred by a DA per route. A speeding instance is speeding 10 Miles per Hour (MPH) or more for roughly one city block. DSPs who earn 'Fantastic' for the Speeding Event Rate metric typically achieve 0.1 (or less) for the week (e.g. one speeding event in every ten routes). Any instance of speeding is unacceptable and we've designed this metric to enable you to focus on coaching DAs with the riskiest speeding behaviors.	0.0%
<b>DVCR Compliance:</b> The Daily Vehicle Condition Report (DVCR) allows you to stay up-to-date on the condition of their vehicles to ensure they are safe for their drivers and the community. This metric is calculated by the number of completed DVCR inspections divided by the number of possible DVCR inspections for the week. Vehicles are required to have a Daily Vehicle Conditioning Report (DVCR) complete both at the beginning and end of a route, each day. This applies to vehicles which are moved more than 20 miles for the day. To achieve Fantastic for this metric you must achieve DVCR compliance of 98.0% or greater for the week.	0.0%

On-Time Preventative Maintenance Compliance (OTPMC): The share of all preventive maintenance (PM) servicing completed by an authorized service provider in the trailing 4 weeks that were completed on-time. To be considered on-time, maintenance must occur no later than 500 miles beyond the required maintenance interval. For example, if transmission service is required at 45,000 miles, then service must be completed no later than 45,500 miles to be compliant. Early PMs (e.g. PMs completed earlier than 500 miles before the required maintenance interval) are not accepted; we will begin factoring early PMs into this metric at a future date. OTPMC is a 1-week lagging metric, meaning if you are looking at the Week 10 Scorecard, the metric calculation is based on activity from weeks 6, 7, 8, and 9. DSPs typically earn 'Fantastic' for this metric by achieving an OTPMC rate of 98.0% or higher (e.g. 98.0% of all PMs completed in the trailing four weeks were completed on time).

**Compliance Score:** The holistic score of how a DSP's business operations adhere to Amazon supply chain standards and program **4.2%** policy. For more details on these scores, download the DSP Compliance Supplementary report on the DSP Portal.

0.0%

n/a

Working Hours Compliance (WHC): Metric based on continuous monitoring of a DSP's compliance with working hour requirements established by Amazon Supply Chain Standards, AMZL business policy, and prevailing law. This includes compliance with: Daily and weekly working hour thresholds; Maximum permissible consecutive workdays; and Minimum required rest between shifts. DSPs that achieve a Fantastic WHC score typically achieve 100% compliance for Working Hours for the week.

## Capacity Reliability (Coming Soon)

Team Contract of the second	33.3%
<b>High Performers Share:</b> The number of DA's that achieved Great or Fantastic as an overall performance tier in 4 (or more) of the past 6 weeks, divided by the total number of DAs that have delivered for 4 (or more) of the past 6 weeks. DSPs who earn Fantastic for High Performers Share typically achieve 75% or better (i.e. 75% of DAs earned Fantastic or Great tiers in 4 or more of the past 6 weeks).	7.4%
• Low Performers Share: The number of DA's that achieved Poor as an overall performance tier in 4 (or more) of the past 6 weeks divided by the total number of DAs which have delivered for 4 (or more) of the past 6 weeks. DSPs who earn Fantastic for Low Performers Share typically achieve 0.0% score for the metric.	7.4%
Attrition Rate: The Scorecard Attrition Rate metric is a DSP's trailing 4-week average Weekly Attrited Percentage. DSPs that earn 'Fantastic' achieve a Scorecard Attrition Rate of 1.0% or less.	7.4%
<b>Customer Delivery Experience:</b> Weighted average of Customer Escalations DPMO and Customer Delivery Feedback. If you don't yet have a CDF metric, we will calculate your Customer Delivery Experience score only based on Customer Escalations DPMO.	11.1%
Customer Delivery Feedback: The CDF metric captures customer sentiment towards the delivery experience. It is calculated as a percentage of the overall Positive Response Rate (PRR). PRR is the sum of positive feedback divided by the total feedback (inclusive of both, positive and negative feedback).DSPs that earn 'Fantastic' for this metric receive a PRR of 98% or higher.	0.0%
Note: PRR only includes 'DA Controllable' feedback. Refer the metric deep dive guide for more details.	
Customer Escalation Defect DPMO: The frequency at which DAs incur customer escalations, on a per-million opportunities	11.19

Customer Escalation Defect DPMO: The frequency at which DAs incur customer escalations, on a per-million opportunities (DPMO) basis. Tier 1 infractions are triple-weighted, Multiple Tier Infractions (MTIs) are double weighted, and Tier 2 infractions are single-weighted. Customer Escalation Defect DPMO is a 2-week delayed metric because we only hold your organization accountable for infractions that have not been overturned by appeals. DSPs who earn Fantastic for Customer Escalations Defect DPMO typically achieve 0 DPMO for the week.

Q	uality	33.3%
0	<b>Delivery Completion Rate (DCR):</b> The share of packages dispatched to the DA which are delivered to the customer (and not returned to the station). Thresholds are set at the station level. DSPs and DAs who earn Fantastic for DCR typically achieve a DCR of greater than 99.0%, although the threshold varies by +/- 0.5% due to differences in historical delivery difficulty levels.	11.1%
0	<b>Delivered and Received (DAR):</b> A measure of the Delivered-Not-Received rate adjusted for the crime index of the specific delivery areas for the week. The metric is scaled from a score of 0 (worst) to 100 (best). DSPs and DAs who earn Fantastic for DAR typically achieve a DAR of 70 or higher.	11.1%
	Standard Work Compliance (SWC): The average of POD Compliance Score, Contact Compliance Score, Scan Compliance Score, and Attended Delivery Accuracy Score. See below.	11.1%
•	Photo-on-Delivery Compliance (SWC-POD): The number of usable (i.e. presentable to the customer) POD (Photo-on-delivery) photos taken, divided by total POD opportunities. DSPs and DAs who earn Fantastic for POD Compliance typically achieve 97.0% or better.	2.8%
	Contact Compliance (SWC-CC): Measurement of all calls and texts that were made by a DA through the Rabbit app in the numerator and take the total packages delivered with a call or text, as well as packages not delivered due to UTA, UTL or NSL as the total opportunities (denominator). DSPs and DAs who earn Fantastic for Contact Compliance typically achieve 100%.	2.8%
(	Scan Compliance (SWC-SC): The share of packages which were marked from the Rabbit app (i.e. not marked remotely from the station). DSPs and DAs who earn Fantastic for Scan Compliance typically achieve 99.9%.	2.8%
(	Attended Delivery Accuracy: The share of routes delivered by a DSP which did not have an Attended Delivery Anomaly (see below). This metric is only at the DSP level and is only shown on the cover sheet of the scorecard. DSPs who earn Fantastic for Attended Delivery Accuracy typically achieve 100.0% (i.e. none of their DAs had any Attended Delivery Anomalies for the week).	2.8%
	Attended Delivery Anomaly (SWC-AD): The count of routes which the DA delivered that week which the DA used an Attended Delivery Scan Codes (e.g. delivered to customer) at an egregiously high rate for a route. Thresholds for this anomaly are set at the station level to account for differences in delivery regions. This metric is only at the DA level and is only shown on the DA-level views of the scorecard. The score is either 1 (worst) or 0 (best). DAs who earn Fantastic for Attended Delivery Anomaly typically score a 0.	n/a

### Learn More: Metric Weighting Methodology

Your Overall Standing is designed to reflect your holistic success as a Delivery Service Partner. It is an equally-weighted average of your Safety & Compliance, Reliability, Team, and Quality scores (except when you don't have a Safety score). Each of these four category-level scores are in turn weighted averages of the metrics within them, e.g. your Team score is an equally-weighted average of High Performers Share, Low Performers Share, Attrition, and Customer Delivery Experience. If a metric has sub-metrics then it is an equally-weighted average of its sub-metrics (unless otherwise noted); e.g. Standard Work Compliance is an equally-weighted average of POD, Contact Compliance, Scan Compliance, and AD Accuracy scores. All "Coming Soon" metrics are not considered in the roll-up, and in such cases metric weights are re-adjusted accordingly to maintain equal weighting as described above.

Two additional notes: 1) You can only achieve an Overall Standing less than or equal to your Safety and Compliance score. 2) Incurrence of a 30-Day Noncompliance Notice automatically makes your Overall Standing "Poor" while the notice is in effect.